
POSITION: Chief Executive Officer
REPORTS TO: Board of Directors
LOCATION: Denver, Colorado

Up with People (UWP), a 501 (c) (3) nonprofit organization, has been fostering hope and building human connections for over half a century. Known for its high energy musical productions, UWP has provided a powerful and unique experience for more than 22,000 university aged adults to understand the world on a personal level, to develop global leadership skills and to become positive change agents. Those students have inspired millions through music and social action.

Building on this 54 year legacy Up with People is launching a bold new initiative to transform the program and extend the reach of the organization, and ensure even greater impact in the world. This enhanced program will serve greater numbers of youth at younger ages, take Up with People to communities the traveling casts cannot go, and prepare new generations of global citizens.

With the retirement of the current CEO, the Board is launching a search for a new President/CEO to take the reins and guide UWP through this historic phase with fresh perspectives and leadership.

Key Responsibilities of the Role

1. Collaborate with the Board of Directors and senior staff to develop and implement a strategic plan for the organization, while insuring that the budget, staff, and priorities are aligned with Up with People's mission and goals.
2. Help to build a diverse and inclusive Board of Directors that is highly engaged and willing to support, engage constituents and secure resources.
3. Cultivate a strong and transparent working relationship with the Board and ensure open communication about the measurement of financial, programmatic, and impact goals.
4. Lead, develop and inspire a strong management team to build and foster a high performing staff with a growth mindset.
5. Provide oversight to ensure all segments of the organization including finance, marketing, admissions, fund raising, tour sales, programs, operations and show development are aligned with strategic goals and effectively implemented.
6. Spearhead the development of comprehensive marketing strategies that will ensure consistency throughout the organization, enhance revenue from major donors, foundations, and corporations, and achieve sales and admissions goals.
7. Ensure that the flow of funds permits Up with People to make continuous progress towards the achievement of its mission and that those funds are allocated properly to reflect present needs and future potential.
8. Build an organizational culture that is consistent with Up with People's mission, promotes integrity and ethical values, encourages staff development and accountability, and supports the achievement of strategic and operational objectives.
9. In collaboration with the senior staff, develop and successfully execute a comprehensive annual plan and budget inclusive of goals and accountabilities for performance and growth.
10. Serve as the senior public representative to communicate the mission and vision for Up with People that inspires active engagement and support from its constituency and expands the program's reach and impact.

Key Qualifications and Skills

1. Strategic vision and agility – think strategically, identify changing external realities and adapt the organizational plan in a timely manner
2. Significant board development, fundraising, marketing/branding and fiscal management experience
3. A financially savvy and politically astute leader with the ability to set clear priorities, delegate, and guide investment in people and systems; keen analytic, organization and problem solving skills, which support and enable sound decision making
4. Excellent coalition building skills with an ability to communicate and work effectively with a variety of internal and external stakeholders; a persuasive negotiator able to achieve consensus amongst differing opinions
5. Outstanding presentation and communication skills and the experience and proclivity to be an outgoing spokesperson, relationship builder, and fundraiser
6. Strong commitment to the professional development of staff; successful track record of recruiting and retaining a diverse team
7. Infectious positive spirit and a growth mindset and a bias for action
8. 10-15 years overall professional experience and prior nonprofit experience ideal; management of a global or multisite organization preferred
9. Minimum of a BA, with advanced degree or equivalent experience desired.

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Competitive Compensation and Benefits Package

Please send CV or Resume and Cover Letter describing your interest to:

Cris Aboussie
HR Solutions, LLC
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Up with People is an Equal Opportunity Employer.